

**HINDUSTAN CABLES LIMITED**  
(A Govt. of India Undertaking)



**Tender Document for Valuation of Assets of Hindustan  
Cables Limited (HCL)**

Tender No. : HCL/CORP/CMD/ASSETS-VAL/2018/06  
TECHNICAL BID PART-A

Hindustan Cables Limited  
(A Govt. of India Undertaking)  
1/315 Gariahat Road, Kolkata – 700068

**HINDUSTAN CABLES LIMITED**  
**(A Government of India Undertaking)**  
1/315 Gariahat Road, Kolkata 700 068

**VALUATION OF ASSETS**  
**Tender No. HCL/CORP/CMD/ASSETS-VAL/2018/06**

Sealed Bids in two parts (Technical & Price Bid) are invited from interested and eligible parties to carry out valuation of the (a) factory sheds and other structures, (b) chair, table, almirah, old vehicals, and other leftover movable assets at different units of Hindustan Cables Limited (HCL) located at Rupnarainpur (WB), Hyderabad (Telangana), Allahabad (UP) and Narendrapur (WB) and Regional Office, New Delhi and Golf Link Apartments, Kolkata. The details are available at HCL's web site [www.hindcables.gov.in](http://www.hindcables.gov.in).

Interested and eligible parties may submit their bids in two separate sealed covers at the above address along with the required documents on or before 15.00 hrs. of March 12, 2018.

The Company reserves the right to accept or reject any bid without assigning any reason.

February 28, 2018

Chairman and Managing Director

## PREAMBLE

### I) Objective

Hindustan Cables Limited intends to identify a prospective Valuer(s) for valuation of the (a) Factory Sheds, Electrical Systems (Transformers & Cables ), Pumping motors, Trench covers , Copper dust in the Ash Pit and Automobiles (b) Chairs, Tables, Almirahs, Testing Tables, benches, cabinets, ACs, Water Coolers etc. of Hindustan Cables Limited (HCL) located at Rupnarainpur (WB), Hyderabad (Telangana), Allahabad (UP) and Narendrapur (WB) and Regional Office, New Delhi and Golf Link Apartments, Kolkata.

### II) HINDUSTAN CABLES LIMITED BACKGROUND

Hindustan Cables Limited (HCL) is a Central Public Sector Undertaking under Department of Heavy Industries (DHI), Ministry of Heavy Industry & Public Enterprises, Govt. of India. The company was engaged in business of manufacturing of various types of telecom cables i.e, Polythene Insulated Jelly Filled (PIJF) Copper cables, Optical Fibre Cables (OFC), Dry Core including Aluminium Sheathed Cables, Coil Cord and Computer Cord.

Hindustan Cables has four units located at Rupnarainpur (West Bengal), Hyderabad (Telangana), Allahabad, Naini (Uttar Pradesh), MTW, Narendrapur, Near Kolkata (West Bengal) and Regional Office, New Delhi and Golf Link Apartments, Kolkata

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|--|--|
| i) Rupnarainpur Unit<br>P.O. Hindustan Cables<br>Rupnarainpur- 713 335<br>Dist. Burdwan (W.B.) | ii) Hyderabad Unit<br>P.O. Hindustan Cables<br>Hyderabad - 500 051   |
| iii) Naini Unit<br>UPSIDC Industrial Area,<br>P.O. TSL<br>Naini, Allahabad – 211 010           | iv) Narendrapur Unit<br>Machine Tool Works,<br>P.O. Narendrapur – 743 508,<br>Dist. 24 Parganas (S)<br>West Bengal |
| v) A-40 Ranjit Singh Block<br>Asian Games Village<br>New Delhi-110049                          | vi) Golf Link Apartments<br>50, Chanditala Lane<br>Kolkata-700040  |

## 1. **Notice Inviting Tender**

Sealed Bids in two part system, PART – A (Technical Bid) and PART – B (Price Bid) separately are invited from prospective Bidders (Valuers ) for the (a) Factory Sheds, Electrical Systems (Transformers & Cables ), Pumping motors, Trench covers , Copper dust in the Ash Pit and Automobiles, (b) Chairs, Tables, Almirahs, Testing Tables, benches, cabinets, ACs, Water Coolers etc. at different units of Hindustan Cables Limited (HCL) located at Rupnarainpur (WB), Hyderabad (Telangana), Allahabad (UP) and Narendrapur (WB) and Regional Office, New Delhi and Golf Link Apartments, Kolkata

## 2. **Availability of Bid Documents**

- a) Bid documents can be collected from Kolkata Office of the Company during office hours on any working days upto 15.00 hrs of 12.03.2018 on payment of Bid Documents fees of Rs. 1,000/- (Rupees one thousand only) in the form of Banker's cheque or Demand Draft favouring Hindustan Cables Limited payable at Kolkata.
- b) Bid documents can also be downloaded from Company's website [www.hindcables.gov.in](http://www.hindcables.gov.in) and bid document fees of Rs. 1,000/- (Rupees one thousand only) in the form of Banker's cheque or Demand Draft favouring Hindustan Cables Limited payable at Kolkata, must be paid at the time of submission of bid documents along with Technical Bid (Part A).
- c) All information related to this tender will be hosted on website of the Company.

## 3. **Submission of Bid Documents**

- a) The last date of submission of bids upto 15.30 hrs. of 12<sup>th</sup> March, 2018
- b) PART – A (Technical Bid), PART – B (Price Bid) should be sealed in separate envelope by super- scribing Tender No.HCL/CORP/CMD/ASSETS-VAL/2018/06
- c) PART – B (Price Bid) shall contain Price Bid only .
- d) PART – A – shall be sealed in 1<sup>st</sup> envelope and  
PART – B - shall be sealed in 2<sup>nd</sup> envelope  
Finally both PART – A / Part – B shall be sealed in 3<sup>rd</sup> envelope by super-scribing  
Tender No. HCL/CORP/CMD/ASSETS-VAL/2018/06
- e) The Bidder is required to put his signature and seal of his firm in every page of this Bid Document as a token of acceptance of terms & conditions of this Bid Document.

- f) The bid must be in English and typed or written in ink.
- g) Bid should be free from over writing or erasers. Corrections and additions, if any, must be duly signed.
- h) The bid should be deposited in the Tender Box kept in the Kolkata Office well in advance so that it reaches before closing date. The Company will not be responsible for delay, loss or non-receipt of tenders sent by post. Bids received after due date will not be accepted.
- i) The bid in sealed covers is to be submitted at the following address:-  
  
The Chairman & Managing Director,  
Hindustan Cables Limited,  
1/315 Gariahat Road, Kolkata – 700 068  
Tele: 2473 5021
- j) The Technical Bid will be opened on 12.03.2018 at 16.00 hrs at the above address. The Price Bids of qualified bidders will be opened subsequently.

**4. Eligibility Criteria:**

- a) The valuer should be registered with Institute of Valuers as also under section 34AB of Wealth Tax Act.
- b) The registration of the firm of valuer shall be at least five years old.
- c) The valuer shall have experience of at least three years in valuation of assets for Public Sector Enterprises, Heavy Engineering Companies.
- d) The valuer shall have experience of three years with Public Sector Bank(s)/FIs in valuation of their assisted companies. The firm working as valuer with Debt Recovery Tribunal and High Courts would also be considered.
- e) The valuer shall have completed at least three assignments having asset size of Rs.20.00 crores and above (each assignment) for Public Sector undertakings/ Government Departments/Banks/FIs/DRT/High Court.
- f) The firm of valuer shall have PAN number and the valuer(s)/ associate valuer(s) shall also have PAN number.
- g) The valuer shall have thorough knowledge of the industry concerned and also type of assets to be valued.

**Note:**

The valuers shall submit relevant documents in support of their eligibility criteria.

## **5. Scope Of Work:**

- (a) The valuation of the assets of plant & machinery and inventories should be carried out on "**As is Where is Basis**" clearly indicating the Fair Market Value (FMV), Realizable Value (RV) & Distress Sale Value (DSV), in lot (Lump Sum) for each unit. The valuation shall be completed within 30 days from the date of issue of Letter of Award by the company.
- (b) The necessary available details of the item to be valued will be provided by the company. However, the parties are required to obtain the relevant details/information from respective authorities for completion of the assignment.
- (c) The final report duly signed by the valuer is to be submitted in six bound copies and also in electronic form (pen drive or CD) to the company along with Summary Report of valuation as per the format enclosed at Annexure A of Technical Bid (Part A) of this tender document.
- (d) The valuers are requested to submit the details of their firm including the previous assignments undertaken by them for valuation of assets of Public Sector Enterprises/Large Engineering Companies, assignments for High Courts, DRTs and also for valuation of assisted companies of Public Sector Banks and Financial Institutions.
- (e) The valuers are also requested to submit all relevant documents in support of proof for meeting eligibility criteria.
- (f) The valuation report should be in line with the Government report and regulations and relevant to such kind of valuations.
- (g) The report shall consist of executive summary, description of the valuation methodology adopted and its rationale, inventory of assets, sources of information and factors influencing the valuation.
- (h) The valuer shall maintain strict confidentiality towards all information/documents during the course of carrying valuation work unless such information is available in public domain.
- (i) As on the date of acceptance of this assignment, the valuer shall confirm that his firm is not engaged in any assignment whatsoever with any party which is in conflict with the purpose of the said assignment and in any manner affects the independence of its duties under the said assignment. The valuer shall not accept any assignment that is in direct conflict with the present assignment including the assignment/s for prospective bidders for a period of 6 months in a manner prejudicial to the interest of the company. In case,

the valuer proposed to take up any assignment which could have potential conflict with the present assignment, his firm/he shall obtain prior approval of HCL.

- (j) If valuer not adhered to time frame and terms and conditions stipulated, the company shall have a right to cancel the assignment and reserves the right to assign any and/or part of the work to different valuer(s).

**6. Price**

The quoted price by the bidder shall be inclusive of all taxes and duties including all incidental expenses if any.

**7. Terms of payment :**

**100%** payment will be made on submission & acceptance of final valuation report.

**8. Validity of Offer**

The offer should be valid for 90 days from the date of opening of the bid.

**9. Time Schedule of the Work**

The successful bidder shall complete the said valuation within 30 (thirty) days from the date of issue of Work Order.

**10. Force Majeure Clause**

If at any time, during the continuance of this Work/Contract, the performance, in whole or part, by either party, of any obligation under this contract shall be prevented or delayed by reason of any war, hostility, act of the public enemy, civil commotion, sabotage, fires, floods, earth quakes, explosions, strikes, epidemics, quarantine restrictions, lockouts, any statute, statutory rules/regulations, order of requisitions issued by any Government Department or Competent Authority or acts of God(here-in-after referred to as event) then provided notice of the happening of any such event is given by either party to the other within twenty one days from the date of occurrence , neither party shall, by reason of such event, be entitled to terminate this Contract nor shall either party have any claim for damage against the other in respect of such non-performance or delay in performance, and the obligations under the Contract shall be resumed as soon as practicable after such event has come to an end or ceased to exist. HCL reserves the right to determine performance of work/contract after such event has come to end or ceased to exist, without assigning any reasons thereof.

**11. Settlement of disputes & arbitration**

- a) Any disputes or difference whatsoever arising between the parties out of or relating to the disposal of old and salvaged plant & machineries and inventories or effect of this work/contract or the validity or the breach of the contract thereof shall be settled by a sole arbitrator in accordance with provisions contained in Arbitration and Conciliation Act, 1996.
- b) The sole arbitrator shall be appointed by the Chairman & Managing Director of Hindustan Cables Limited. It is expressly understood between the parties that no objection shall be raised at any time after execution hereof to the appointment of the arbitrator by the Chairman & Managing Director of Hindustan Cables Limited including that the person appointing the arbitrator is connected to and / or employed with the Chairman & Managing Director of Hindustan Cables Limited.
- c) The Venue of the arbitration shall be Kolkata (India). The arbitration proceedings shall be conducted in English and cost of the arbitration shall be borne between the parties in equal proportion.
- d) The arbitrator shall give a reasoned award which shall be binding on the parties.
- e) All quotations, contracts and orders are subject to the jurisdiction of the appropriate local Court at Kolkata.

**SUMMARY REPORT OF VALUATION****A) Valuation of Factory Sheds and other plant related movable assets including vehicles:**

Sl. No.	Name of Unit	Description of Item	Qty	Fair Market Value (FMV) (in Rs.)	Realizable Value (RV) (in Rs.)	Distress Sale Value (DSV) (in Rs.)
1.	Rupnarainpur Unit (W.B.)	Factory Sheds, Electrical Systems ( Transformers & Cables ), Pumping motors, Trench covers , Copper dust in the Ast Pit and Automobiles	In Lot			
2	Hyderabad (Telangana)	- do -	In Lot			
3	Narendrapur (W.B.)	- do -	In Lot			

**B) Office & Factory furniture :**

Sl. No.	Name of Unit/	Description of Item	Qty	Fair Market Value (FMV) (in Rs.)	Realizable Value (RV) (in Rs.)	Distress Sale Value (DSV) (in Rs.)
1.	Rupnarainpur Unit (W.B.)	Chairs, Tables, Almirahs, Testing Tables, benches, cabinets, ACs, Water Coolers etc.	In Lot			
2	Hyderabad (Telangana)	- do -	In Lot			
3	Allahabad (U.P.)	- do -	In Lot			
4	Narendrapur (W.B.)	- do -	In Lot			
5	Regional Office, New Delhi	- do -	In Lot			
6	Golf Link Apartments, Kolkata	- do -	In Lot			